#### TRUSTED ADVISORS SINCE 1993

#### INTEGRITY-ACCOUNTABILITY-AUTHENTICITY-CREDIBILITY-IMPARTIALITY-HUMILITY

### henderconsulting.com.au | +61 8 8100 8827 | Level 5, 81 Flinders Street, Adelaide SA 5000

Proudly representing the trusted Hender Consulting brand, Justin Hinora, Bernie Dyer, Gill Manser, Trish Retallick, Marisa Hunt and Andrew Reed are one of the most experienced executive recruitment and related human resources consulting teams in South Australia.

The Hender Consulting Team offers six core professional services:

- Executive search and recruitment;
- Non-Executive Board Director search and recruitment;
- Independent executive performance appraisals;
- Remuneration benchmarking and advice;
- General advice regarding organisational structure, retention, succession, culture and related human resources considerations;
- Executive and Non-Executive Contracting Solutions.

#### **Meet our Team**



Andrew Reed General Manager



Justin Hinora Executive Consultant



Bernie Dyer
Executive Consultant



Gill Manser Executive Consultant



Trish Retallick
Executive Consultant



Julieann Clohesy Executive Support Manager



**Debra Robinson** Team Administrator



Marisa Hunt Senior Consultant Contract Division

## Andrew Reed | 🕾 +61 8 8100 8836 | andrew.reed@hender.com.au | Linkedin.

Andrew joined Hender Consulting as a Senior Consultant in 2002, progressed to the Principal Consultant role and was appointed as General Manager in late 2016. His qualifications include a Bachelor of Economics and a Graduate Diploma in Education.

Andrew has facilitated well over 1,000 consulting assignments with a particular focus on executive and non-executive director search and recruitment, CEO and GM appraisals, remuneration reviews and organisational structure advice. During his time with the firm, Andrew has been entrusted by a diverse range of public and private entities to assist with the appointment of the most pivotal roles in the organisation.

## Justin Hinora | 🕾 +61 8 8100 8829 | justin.hinora@hender.com.au | Linkedin.

Justin joined Hender Consulting in 2004 and is one of the firm's most experienced consultants. Throughout his extensive career in executive search and recruitment, which spans beyond his time with Hender, he has earned himself credibility as a highly trusted advisor, consulting to a range of clients large and small, across a broad industry spectrum.

Each and every assignment is different and Justin prides himself as a proactive, resourceful and solution focused consultant, driven to achieve outcomes above and beyond. His contemporary approach to executive recruitment is one of the leading reasons for continued and demonstrated success in sourcing the best candidates possible. His candidate knowledge, reach and networking ability is extensive, and includes interstate and overseas based candidates (both passive and active) keen to return home.

In addition to his extensive experience placing literally thousands of senior executive positions, including some of the most high profile and public appointments, Justin's consulting capability extends to CEO and GM appraisals, remuneration reviews and organisational structure advice.

Justin's qualifications include a Bachelor of Arts with a major in Legal Studies, and a Diploma in Human Resource Management. He is an active member of the Australian Human Resources Institute and regular participant in Australian Institute of Company Directors events.

# Bernie Dyer | 🕾 +61 8 8100 8812 | bernie.dyer@hender.com.au | Linkedin

Commencing her recruitment career in 1997, Bernie is one of Adelaide's most respected and experienced executive recruiters with extensive experience across diverse sectors and disciplines. Her significant consulting career in executive search and selection and associated services is enhanced by in-house roles in recruitment leadership and HR management at the University of South Australia and Bendigo Adelaide Bank. Bernie is widely acknowledged as a highly engaged, knowledgeable, responsive, and ethical consultant.

Returning to Hender in early 2022, Bernie brings significant experience in higher education, human services, financial services, not-for-profit, government, and corporate appointments. She focuses on Director, CEO, C-suite, and senior management search and selection, along with associated consulting services. GAICD qualified, she offers a valuable understanding of contemporary governance and Board dynamics, maintaining her knowledge through regular attendance at Australian Institute of Company Directors events and as a member of AICD and Women on Boards.

### Gill Manser | 🕾 +61 8 8100 8825 | gill.manser@hender.com.au | Linkedin

Gill has over 25 years experience as a recruitment consultant in both the executive and administration fields, sourcing candidates for permanent as well as contract roles. Since joining Hender Consulting in 2004, Gill has worked in permanent executive recruitment and search across a broad range of roles and industries including federal, state and local government, professional services, financial services, health, education, the arts, wine, retail and manufacturing.

She has recruited in areas such as human resources, business development, marketing and communications, fund raising and sponsorship, project management, contract management, facilities management, engineering, planning, governance, corporate services and accounting. Prior to joining the recruitment industry, she held generalist human resources positions within the retail sector and state government.

## Trish Retallick | 🕾 +61 8 8100 8813 | trish.retallick@hender.com.au | Linkedin.

Trish joined Hender Consulting in 2020 having previously worked alongside Hender lead consultants earlier in her career. She has experience spanning three decades, both in Victoria and South Australia, in recruiting at the executive and administrative levels. Her experience covers senior appointments in a wide range of sectors including state and local government, corporate, professional services, not-for-profit, retail and manufacturing.

In addition to her recruitment capability, Trish brings experience gained through senior administrative positions in government, not-for-profit and industry. She has recently returned from interstate where she led the customer service operation for a significant not-for-profit with a medical research base.

#### Support Team

The above Consultants are supported by a team of highly experienced executive support professionals who are equipped with the judgement and expertise to effectively, courteously and confidentially interface with candidates and clients (at all levels) in regard to this often complex and sensitive, and always important work.

### Marisa Hunt | 🕾 +61 8 8100 8824 | marisa.hunt@hender.com.au | Linked 🛅

Marisa is a Member of the Recruitment and Consulting Services Association of Australia and New Zealand (RCSA), possessing Human Resources consulting qualifications through Monash University.

Marisa demonstrates more than 20 years experience in recruitment, having held various consulting and senior consulting positions. Marisa's experience spans contract and permanent recruitment including specialising in the finance and accounting disciplines for over ten years from support to interim management level. She also has developed broader experience recruiting across other commercial and business disciplines including human resources, OH&S, marketing and communications, administration management and specialist roles from mid to senior level appointments.

Marisa has previously provided ongoing recruitment services for key account relationships with other organisations. She demonstrates significant experience supplying high volume on-hire staff to commercial enterprise as well as State Government as the Account Manager for the Whole of Government account.

# **Team Capability/Experience**

In addition to the recruitments listed below (but excessive for the purposes of this document), the Hender Consulting Team has recruited literally hundreds of permanent and temporary contract first, second and third tier professional roles across all corporate disciplines such as finance, IT, human resources, marketing, communications, governance, engineering, project management, executive support, procurement, logistics, supply chain, customer service, etc. The firm is also regularly engaged formally and informally to assist with the search and selection of non-executive board directors.

Hender Consulting's specialist Contracting Division addresses our clients' immediate and future temporary and direct fixed-term contract recruitment needs offering specialist, management and executive contracting solutions, with demonstrated success and expertise across the aforementioned corporate disciplines.

The firm is engaged most weeks in both formal and informal remuneration reviews across a diverse range of management positions up to and including CEO. We are also regularly engaged to conduct independent performance appraisals for senior executives. Another key service line is organisation structure analysis and advice. The nature of these complementary services to our primary recruitment business is such that details are often highly confidential. We can nonetheless provide contact details of clients who have utilised and derived value from these important services.

Over the life of the firm, Hender Consulting has provided remuneration and performance appraisal services to virtually every Council in SA along with a wide array of other public and private entities. Our Team's goal is to tailor a human resource solution that addresses both our clients' immediate and future permanent and contracting/temporary recruitment needs. We believe in dedicating our resources to developing long term partnerships based on an in depth understanding of your needs and through the provision of professional value added services. We offer our vast knowledge of candidates within the Adelaide market and with this reliability, responsiveness, transparency, and communication on the availability of quality resources. Whilst the organisation predominantly services clients whom have a presence in South Australia, it has both the capability and experience to undertake assignments in other States and Territories of Australia and overseas.

Notable senior appointments/recruitments (in reverse chronological order) facilitated by one or more members of this Team include:

#### **CEO** or equivalent roles

Leaders Institute of South Australia

St George College St John's Grammar School

Guildhouse Rural Doctors Workforce Agency Australian Refugee Association

Pulteney Grammar School
MADEC Australia
Country Home Services

Country Home Services Tatachilla Lutheran College

Care 24-7 GPEx Limited Bentleys SA/NT St Columba College

Signs Inc.

Living Waters Lutheran College

Unity College Copper Coast Council Concordia College

Australian Medical Association – South Australia

Nature Play SA COTA SA

Light Regional Council

Veterinary Surgeons Board of South Australia

RSPCA SA Maxima Guildhouse Siblings Australia Inc

Architectural Practice Board of SA

Endeavour College Basketball SA Racing SA

The Bend Motorsport Park Benson Radiology MS Society of SA & NT Inc. Chief Executive Officer

Principal Principal

General Manager (CEO)

General Manager Chief Executive Officer

Principal

Chief Executive Officer Chief Executive Officer

Principal

Chief Executive Officer Chief Executive Officer Chief Executive Chief Executive Officer

Principal Principal Principal

Chief Executive Officer Principal Concordia Campus Chief Executive Officer Chief Executive Officer Chief Executive Chief Executive Officer

Registrar

Chief Executive Officer Chief Executive Officer General Manager / CEO Chief Executive (GM)

Registrar Principal

Chief Executive Officer Australian Grape and Wine Inc. Adelaide Symphony Orchestra

Can:Do Group

Association of Independent Schools of South Australia

SHINE SA Palliative Care SA

Lutheran Education SA, NT & WA St Peter' Collegiate Girls' School

Annesley Junior School Nature Foundation Sportsmed SA

Carers and Disability Link Inc Boandik Incorporated

North Eastern Community Hospital

Central Adelaide Waste and Recycling Authority

Saint Ignatius' College City of Tea Tree Gully Barossa Village Bedford Group StudyAdelaide Habitat for Humanity

Frisk

CCW Co-operative Limited HomeStart Finance LHI Retirement Services Dr Jones & Partners

HILT CRC

Blackfriars Priory School

JusticeNet SA

Almond Board of Australia

Adelaide PHN Scouts SA UnitingSA Uniting Country SA

Cohen Group
Courts Administration Authority

Access 2 Place Housing

Construction Industry Training Board HomePlace Living Supports Centacare Catholic Family Services

YourPlace Housing Ltd Lighthouse Disability

Cochrane's

Department of Human Services

Beaumont Tiles Holiday Explorers Scouts SA

Resthaven Incorporated Credit Union SA Fairmont Group

Estates Development Co. (1948) Pty Ltd

Coorong District Council St Dominic's Priory College St John Ambulance Australia SA Pulteney Grammar School

Mitolo Wines

Australian Dental Association SA

Teachers Registration Board of South Australia

St Mark's College St Ann's College Mellor Ollson Lawyers Pedare Christian College Minda Incorporated District Council of Elliston Pedare Christian College

South Australian Housing Authority

Suneden Specialist School

**Helping Hand** 

King's Baptist Grammar School

ACH Group

Department for Environment and Water

State Library of South Australia

Schild Estate

Latrobe Health Services Glenelg Golf Club Chief Executive
Chief Executive
Chief Executive Officer
Chief Executive
Chief Executive Officer
Executive Officer
Executive Director (CEO)

Principal Principal

Principal
Chief Executive Officer

Principal Chief Executive Officer

Chief Executive Officer
Chief Executive
Chief Executive
Executive Officer
Chief Executive Officer

Principal
Chief Executive
Chief Executive Officer
Chief Executive Officer
Chief Executive Officer
Chief Executive Officer
Chief Executive
Chief Executive
Chief Executive Officer

State Courts Administrator (Chief Executive)

Chief Executive Officer
Chief Executive Officer
Director (CEO)
Chief Executive Officer
Executive Officer

Chief Commissioner
Chief Executive Officer
Principal

Chief Executive Officer

Principal

General Manager Chief Executive Officer Registrar (CEO) Head of College Principal (CEO) Chief Executive Officer

Principal

Chief Executive Officer Chief Executive Officer Principal

Principal
Chief Executive
Principal

**Chief Executive Officer** 

Principal

Chief Executive Officer Chief Executive Director

Chief Executive Officer Chief Executive Officer General Manager Dairysafe Arthritis SA

Berri Barmera Council

District Council of Loxton Waikerie

District Council of Grant Barkuma Inc Carrington Cottages

SATAC SIDS and Kids Basketball SA CCW Co-operative Ltd Cohen Group

Wolf Blass Foundation Inc

Tynte Flowers
Police Health
City of Victor Harbor
City of Port Lincoln
Pineview Village
LHI Retirement Services
HAMB Systems Limited
Saint Ignatius' College

Leaders Institute of South Australia

Southern Cross Care Barossa Village Inc St John's Grammar School

Woodcroft College

Guildhouse

Department for Education & Child Development Department for Education & Child Development

Alwyndor

Alexandrina Council Glenelg Golf Club TechInSA

St John Ambulance Service

RSPCA (SA)

Leading Aged Care Services SA

Fertility SA Heart Foundation Annesley Junior School Queen Adelaide Club Kain Lawvers

Water Research Australia Westminster School Blackfriars Priory School

South Australian Chamber of Mines and Energy

Aged Care Industry Association

Regional Development Australia – Limestone Coast

Wakefield Regional Council Dairy Authority of South Australia Community Business Bureau University Senior College Benson Radiology Council Solutions

Aged & Community Services SA Aged Rights Advocacy Society

Structural Group Vinehealth Australia Cleanseas Tuna City of Charles Sturt Harvest Christian School

St Columba Arts SA

Department for Education & Child Development

City of Port Adelaide Enfield

ECH Inc United Way SA

Australian Dental Association, SA Adelaide Showground Farmers Market

Department of Environment, Water and Natural Resources

Mt Lawley Golf Club

Australian Grape & Wine Authority

Clelands Lawyers Renewal SA Kooyonga Golf Club Ninti One Ltd Chief Executive Officer
General Manager
Chief Executive Officer
Chief Executive Officer
Chief Executive Officer

Chief Executive Officer
Chief Executive Officer
Chief Executive Officer
Chief Executive Officer

Executive Manager – Wolf Blass Gallery & Museum

Chief Executive Officer
Chief Executive Officer
Chief Executive Officer
Chief Executive Officer
Executive Officer
Executive Officer
Chief Executive Officer
Chief Executive Officer
Chief Executive Officer (twice)

Principal
Principal
Strategic Leader
Chief Executive Officer
Chief Executive Officer (twice)

Principal

**Executive Director** 

Principal, Adelaide Botanic High

Principal, Australian Science & Mathematics School

General Manager
Chief Executive Officer
General Manager
Chief Executive Officer
Chief Executive Officer (twice)

Chief Executive
State Manager
CEO
Interim CEO
Principal
General Manager
General Manager

Chief Executive (multiple)
Principal
Principal

Chief Executive Officer
Chief Executive Officer
Chief Executive Officer
Chief Executive Officer
Chief Executive
Chief Executive
Chief Executive Officer

Principal

Chief Executive Officer Chief Executive Officer

**Divisional Chief Executive Officer** 

Chief Executive Officer General Manager Chief Executive Officer Managing Director Chief Executive Officer

Principal Principal

Executive Director

Executive Director, Learning & Performance Improvement

Chief Executive
Chief Executive
Chief Executive Officer
Chief Executive Officer
General Manager
Chief Executive
General Manager
Chief Executive
Practice Manager
Chief Executive
General Manager
Chief Executive
General Manager

Managing Director

Nature Play SA ElectraNet SA

Motor Trade Association
Teachers Registration Board of SA

Legacy

**Inclusive Directions** 

Waltia

The Architectural Practice Board of South Australia

Courts Administration Authority of SA

Council Solutions
Pulteney Grammar School
City of Tea Tree Gully

Adelaide Symphony Orchestra

Regional Development Australia – Whyalla and Eyre Peninsula

City of Port Lincoln

Australian Institute of Company Directors of SA Inc

Electronics Industry Association Ltd South Australian Museum Royal Society for the Blind SA

Catherine House Community Support Inc

Insurance and Membership Services

Data Action

Adelaide University Union

Grape & Wine Research and Development Corporation

AnglicareSA COTA SA

Northern Areas Council Taxi Council SA

Rural City of Murray Bridge

MADEC Credit Union SA Adelaide Festival Securatrak

Walford Anglican Girls' School

Seven Hill Winery

The Barossa Community Co-op

State Opera of SA

Essential Services Commission of SA

Uniting Church in Australia Royal Flying Doctor Service Barossa Enterprises City of Salisbury Schild Estate Wines

District Council of Tumby Bay

SA Water St Andrew's School Annesley College Ausco Modular

District Council of Streaky Bay District Council of Barunga West

Barkuma Inc Leveda Inc Adelaide Shores WorkCover SA

**District Council of Cleve** 

EMA Consulting

Australian Festival for Young People

Trinity College

Multiple Sclerosis Society of SA & NT South Australian Cricket Association

Eldercare Inc

Adelaide Central Market Authority

Mullins Wheels Pty Ltd Creeks Pipeline Company Aboriginal Foundation of SA

Australian Centre for Social Innovation

**GP Partners** 

Port Adelaide Football Club

Trees for Life

Civil Contractors Federation SA

Homestart Finance Pedare College City of Holdfast Bay District Council of Cleve Chief Executive
Chief Executive
Chief Executive

Chief Executive/Registrar
Chief Executive (2 times)
Chief Executive

Chief Executive Chief Executive Registrar Chief Executive Chief Executive

Principal (3 times over 12 years)

Chief Executive

Chief Executive (3 times over 12 years)

Chief Executive
Chief Executive
State Manager SA/NT
Executive Director
Director/CEO (2 times)
Chief Executive
Chief Executive
Chief Executive Officer
Chief Executive Officer
Chief Executive
Chief Executive Officer
Chief Executive

General Manager (multiple)

Chief Executive (4 times over 12 years)

Chief Executive Chief Executive Chief Executive Officer Chief Executive Officer Chief Executive (2 times)

Chief Executive (2 Chief Executive Chief Executive Chief Executive General Manager Principal

Principal
General Manager
Chief Executive
Chief Executive
Chief Executive
CEO / General Secretary

**Chief Operating Officer** 

Chief Executive Officer
Chief Executive
General Manager
Chief Executive
Chief Executive
Principal (2 times)
Principal (3 times)
SA General Manager
Chief Executive Officer
Chief Executive (2 times)
Chief Executive (2 times)

General Manager

General Manager (2 times)

Principal
Chief Executive Officer
General Manager
Chief Executive
Chief Executive
Chief Executive
Chief Operating Officer
Chief Executive Officer
Chief Executive Officer

Chief Executive Officer Principal (3 times) Chief Executive Chief Executive Officer

Chief Executive Officer

Northern Adelaide and Medicare Local

District Council of Coober Pedy

Town of Walkerville City of Mitcham

Royal Agricultural & Horticultural Society

Seniors Information Service Stirling District Hospital Adelaide Film Festival

Unibooks

Adelaide Festival Centre

Northern Adelaide Manufacturing Industry Group

Naval, Military & Naval Club of SA Hills Christian Community School

Bremerton Wines Special Olympics SA Pendelton Estate

Royal District Nursing Service Real Estate Institute of SA

Town of Gawler
Johnson Winter & Slattery
Eynesbury College
St John's Grammar School
Police Credit Union
Scouts SA

South Australian Tourism Commission

Flinders Partners Legacy Club of Adelaide City of Unley Adelaide City Council St George College The Adelaide Club

Port Adelaide Football Club

Fisher Jeffries

Johnson Winter & Slattery

CARA AMA (SA) Inc Minda Inc SCOSA

Royal Zoological Society of SA Inc

Adelaide Festival Centre

Cando4Kids

Guide Dogs Association of SA & NT

District Council of Mallala Olympic Industries National Jet Systems Thoroughbred Racing SA

ITEK Pty Ltd

General Practice SA Inc

SA Health & Community Services

Barossa Council Whyalla City Council

Carclew Finlaysons

Adelaide Central & Eastern Division of General Practice

Police Credit Union

South Australian Chamber of Mines & Energy

Built Environs Le Messurier Timber Co Trees for Life Elders Rural Bank Ltd Petratherm Ltd

Adelaide Central & Eastern Division of General Practice

Wine Grape Growers' Australia Inc

Adelaide Fringe

District Council of Yorke Peninsula

Arts SA

Naracoorte Health Service Inc

Thomson Playford

Autism Association of SA Inc

Orana Inc

Lynch Meyer Lawyers

YHA of SA

South Australian Tourism Commission Adelaide Cemeteries Authority Community Access Services Chief Executive Officer
Chief Executive
Chief Executive
Chief Executive
Chief Operating Officer
Chief Executive Officer
Chief Executive Officer
Chief Executive Officer

Director / Chief Executive Officer

Chief Executive
Chief Executive
General Manager
General Manager
Principal
Chief Executive
State Manager
General Manager
Chief Executive
Chief Executive
Chief Executive
Chief Executive
Chief Executive

General Manager

Principal

Principal
Chief Executive Officer
Chief Commissioner
Chief Executive
Chief Executive

Chief Executive Officer (2 times) Chief Executive (2 times) Chief Executive (4 times)

Principal
General Manager
Chief Executive Officer
General Manager
General Manager
Chief Executive Officer

Chief Executive Officer / General Manager

Chief Financial Officer
Chief Executive Officer
Chief Executive

Chief Executive Officer

Chief Executive
Director / Chief Executive Officer

Chief Executive Officer
Chief Executive Officer
Chief Executive Officer
Chief Executive Officer
Chief Executive Officer
Chief Executive
Chief Executive Officer

Chief Executive Officer
Chief Executive Officer

Chief Financial Officer & Company Secretary

Managing Director
Chief Executive Officer
Executive Director
Fringe Director
Chief Executive Officer
Director, Art Gallery of SA
Chief Executive Officer
Chief Executive

Chief Executive
Chief Executive Officer
Chief Executive
Chief Executive

Chief Executive – World Police & Fire Games

Chief Executive Officer
Chief Executive Officer

Alice Springs Town Council Tatiara District Council Office of Public Employment Royal Zoological Society of SA Inc Land Management Corporation

City of Prospect City of Burnside

Eastern Eyre Health & Aged Care Inc Royal South Australian Deaf Society Inc

Repatriation General Hospital Naracoorte Lucindale Council Austraining International Pty Ltd

Prince Alfred College Port Adelaide Magpies St Peter's College ARA Jobs Kelly & Co Lawyers

Eastwaste
District Council of Mt Barker

Aged Care & Community Services SA & NT

Minter Ellison

SA Harness Racing Authority
SA Greyhound Racing Authority

Adelaide Hills Council

District Council of Naracoorte

City of Happy Valley & Noarlunga (Onkaparinga)

Chief Executive Officer Chief Executive Officer Chief Executive

Chief Executive
Chief Executive
Chief Executive
Chief Executive Officer

Chief Executive Officer Chief Executive Officer Chief Executive Officer Chief Executive Officer Chief Executive Officer

Chief Executive Officer Principal
Chief Executive
Head (Principal)
Chief Executive
Chief Executive
Chief Executive
Chief Executive Officer
Chief Executive Officer

Chief Executive Officer Chief Executive Officer Chief Executive Officer Chief Executive

Chief Executive Officer
Chief Executive Officer
Chief Executive Officer
Chief Executive Officer