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#### henderconsulting.com.au | +61 8 8100 8827 | Level 5, 81 Flinders Street, Adelaide SA 5000

Proudly representing the trusted Hender Consulting brand, Justin Hinora, Bernie Dyer, Gill Manser, Trish Retallick, Marisa Hunt and Andrew Reed are one of the most experienced executive recruitment and related human resources consulting teams in South Australia.

The Hender Consulting Team offers six core professional services:

- Executive search and recruitment;
- 4 Non-Executive Board Director search and recruitment;
- Independent executive performance appraisals; 4
- Remuneration benchmarking and advice; 1
- 4 General advice regarding organisational structure, retention, succession, culture and related human resources considerations;

Meet our Team

Executive and Non-Executive Contracting Solutions.

Andrew Reed General Manager



Justin Hinora **Executive Consultant** 



Bernie Dyer **Executive Consultant** 



**Gill Manser Executive Consultant** 



Trish Retallick **Executive Consultant** 



Julieann Clohesy **Executive Support** Manager



Debra Robinson Team Administrator



Marisa Hunt Senior Consultant **Contract Division** 



# Andrew Reed | 🕾 +61 8 8100 8836 | andrew.reed@hender.com.au | Linkedin

Andrew joined Hender Consulting as a Senior Consultant in 2002, progressed to the Principal Consultant role and was appointed as General Manager in late 2016. His qualifications include a Bachelor of Economics and a Graduate Diploma in Education.

Andrew has facilitated well over 1,000 consulting assignments with a particular focus on executive and non-executive director search and recruitment, CEO and GM appraisals, remuneration reviews and organisational structure advice. During his time with the firm, Andrew has been entrusted by a diverse range of public and private entities to assist with the appointment of the most pivotal roles in the organisation.

# Justin Hinora | 🕾 +61 8 8100 8829 | justin.hinora@hender.com.au | Linkedin

Justin joined Hender Consulting in 2004 and is one of the firm's most experienced consultants. Throughout his extensive career in executive search and recruitment, which spans beyond his time with Hender, he has earned himself credibility as a highly trusted advisor, consulting to a range of clients large and small, across a broad industry spectrum.

Each and every assignment is different and Justin prides himself as a proactive, resourceful and solution focused consultant, driven to achieve outcomes above and beyond. His contemporary approach to executive recruitment is one of the leading reasons for continued and demonstrated success in sourcing the best candidates possible. His candidate knowledge, reach and networking ability is extensive, and includes interstate and overseas based candidates (both passive and active) keen to return home.

In addition to his extensive experience placing literally thousands of senior executive positions, including some of the most high profile and public appointments, Justin's consulting capability extends to CEO and GM appraisals, remuneration reviews and organisational structure advice.

Justin's qualifications include a Bachelor of Arts with a major in Legal Studies, and a Diploma in Human Resource Management. He is an active member of the Australian Human Resources Institute and regular participant in Australian Institute of Company Directors events.

## Bernie Dyer | 🕾 +61 8 8100 8812 | bernie.dyer@hender.com.au | Linkedin

Commencing her recruitment career in 1997, Bernie is one of Adelaide's most respected and experienced executive recruiters with extensive experience across a diverse range of sectors and disciplines. Her significant consulting career in executive search and selection is further enhanced with in-house experience from large complex enterprises in recruitment leadership and management roles with the University of South Australia and Bendigo Adelaide Bank. She is widely acknowledged as a highly engaged, knowledgeable, responsive and ethical consultant.

Following 13.5 years prior service with the firm, Bernie returned to Hender in early 2022 bringing significant experience in higher education, human services, financial services, not-for-profit, government and corporate appointments. She continues to focus on Director, CEO, C-suite and senior management search and selection, along with associated consulting services.

## Gill Manser | 🕾 +61 8 8100 8825 | gill.manser@hender.com.au | Linkedin

Gill has over 25 years experience as a recruitment consultant in both the executive and administration fields, sourcing candidates for permanent as well as contract roles. Since joining Hender Consulting in 2004, Gill has worked in permanent executive recruitment and search across a broad range of roles and industries including federal, state and local government, professional services, financial services, health, education, the arts, wine, retail and manufacturing.

She has recruited in areas such as human resources, business development, marketing and communications, fund raising and sponsorship, project management, contract management, facilities management, engineering, planning, governance, corporate services and accounting. Prior to joining the recruitment industry, she held generalist human resources positions within the retail sector and state government.

# Trish Retallick | 🕾 +61 8 8100 8813 | trish.retallick@hender.com.au | Linkedin

Trish joined Hender Consulting in 2020 having previously worked alongside Hender lead consultants earlier in her career. She has experience spanning three decades, both in Victoria and South Australia, in recruiting at the executive and administrative levels. Her experience covers senior appointments in a wide range of sectors including state and local government, corporate, professional services, not-for-profit, retail and manufacturing.

In addition to her recruitment capability, Trish brings experience gained through senior administrative positions in government, not-for-profit and industry. She has recently returned from interstate where she led the customer service operation for a significant not-for-profit with a medical research base.

#### Support Team

The above Consultants are supported by a team of highly experienced executive support professionals who are equipped with the judgement and expertise to effectively, courteously and confidentially interface with candidates and clients (at all levels) in regard to this often complex and sensitive, and always important work.

#### Marisa Hunt | 🕾 +61 8 8100 8824 | marisa.hunt@hender.com.au | Linkedin

Marisa is a Member of the Recruitment and Consulting Services Association of Australia and New Zealand (RCSA), possessing Human Resources consulting qualifications through Monash University.

Marisa demonstrates more than 20 years experience in recruitment, having held various consulting and senior consulting positions. Marisa's experience spans contract and permanent recruitment including specialising in the finance and accounting disciplines for over ten years from support to interim management level. She also has developed broader experience recruiting across other commercial and business disciplines including human resources, OH&S, marketing and communications, administration management and specialist roles from mid to senior level appointments.

Marisa has previously provided ongoing recruitment services for key account relationships with other organisations. She demonstrates significant experience supplying high volume on-hire staff to commercial enterprise as well as State Government as the Account Manager for the Whole of Government account.

# **Team Capability/Experience**

In addition to the recruitments listed below (but excessive for the purposes of this document), the Hender Consulting Team has recruited literally hundreds of permanent and temporary contract first, second and third tier professional roles across all corporate disciplines such as finance, IT, human resources, marketing, communications, governance, engineering, project management, executive support, procurement, logistics, supply chain, customer service, etc. The firm is also regularly engaged formally and informally to assist with the search and selection of non-executive board directors.

Hender Consulting's specialist Contracting Division addresses our clients' immediate and future temporary and direct fixed-term contract recruitment needs offering specialist, management and executive contracting solutions, with demonstrated success and expertise across the aforementioned corporate disciplines.

The firm is engaged most weeks in both formal and informal remuneration reviews across a diverse range of management positions up to and including CEO. We are also regularly engaged to conduct independent performance appraisals for senior executives. Another key service line is organisation structure analysis and advice. The nature of these complementary services to our primary recruitment business is such that details are often highly confidential. We can nonetheless provide contact details of clients who have utilised and derived value from these important services.

Over the life of the firm, Hender Consulting has provided remuneration and performance appraisal services to virtually every Council in SA along with a wide array of other public and private entities. Our Team's goal is to tailor a human resource solution that addresses both our clients' immediate and future permanent and contracting/temporary recruitment needs. We believe in dedicating our resources to developing long term partnerships based on an in depth understanding of your needs and through the provision of professional value added services. We offer our vast knowledge of candidates within the Adelaide market and with this reliability, responsiveness, transparency, and communication on the availability of quality resources. Whilst the organisation predominantly services clients whom have a presence in South Australia, it has both the capability and experience to undertake assignments in other States and Territories of Australia and overseas.

Notable senior appointments/recruitments (in reverse chronological order) facilitated by one or more members of this Team include:

#### **CEO or equivalent roles**

Australian Refugee Association Pulteney Grammar School MADEC Australia **Country Home Services** Tatachilla Lutheran College **GPEx** Limited Bentleys SA/NT St Columba College Living Waters Lutheran College Unity College Copper Coast Council Concordia College Australian Medical Association – South Australia Nature Play SA COTA SA Light Regional Council Veterinary Surgeons Board of South Australia RSPCA SA Maxima Guildhouse Siblings Australia Inc Architectural Practice Board of SA **Endeavour College** Basketball SA Racing SA The Bend Motorsport Park **Benson Radiology** MS Society of SA & NT Inc. Australian Grape and Wine Inc. Adelaide Symphony Orchestra Can:Do Group Association of Independent Schools of South Australia SHINE SA Palliative Care SA Lutheran Education SA, NT & WA

Chief Executive Officer Principal **Chief Executive Officer Chief Executive Officer** Principal **Chief Executive Chief Executive Officer** Principal Principal Principal Chief Executive Officer Principal Concordia Campus Chief Executive Officer **Chief Executive Officer** Chief Executive **Chief Executive Officer** Registrar **Chief Executive Officer Chief Executive Officer** General Manager / CEO Chief Executive (GM) Registrar Principal Chief Executive Officer Chief Executive Officer Chief Executive Officer Chief Executive Officer **Chief Executive Officer** Chief Executive Chief Executive **Chief Executive Officer** Chief Executive **Chief Executive Officer** Executive Officer **Executive Director (CEO)** 

Hender Consulting | Team Profiles & Capability List – CEO roles or equivalent

St Peter' Collegiate Girls' School Annesley Junior School Nature Foundation Sportsmed SA Carers and Disability Link Inc Boandik Incorporated North Eastern Community Hospital Central Adelaide Waste and Recycling Authority Saint Ignatius' College City of Tea Tree Gully Barossa Village **Bedford Group** StudyAdelaide Habitat for Humanity Frisk CCW Co-operative Limited HomeStart Finance LHI Retirement Services Dr Jones & Partners HILT CRC **Blackfriars Priory School** JusticeNet SA Almond Board of Australia Adelaide PHN Scouts SA UnitingSA Uniting Country SA Cohen Group **Courts Administration Authority** Access 2 Place Housing **Construction Industry Training Board** HomePlace Living Supports **Centacare Catholic Family Services** YourPlace Housing Ltd Lighthouse Disability Cochrane's Department of Human Services **Beaumont Tiles** Holiday Explorers Scouts SA **Resthaven Incorporated** Credit Union SA Fairmont Group Estates Development Co. (1948) Pty Ltd **Coorong District Council** St Dominic's Priory College St John Ambulance Australia SA Pulteney Grammar School Mitolo Wines Australian Dental Association SA Teachers Registration Board of South Australia St Mark's College St Ann's College Mellor Ollson Lawyers Pedare Christian College Minda Incorporated **District Council of Elliston** Pedare Christian College South Australian Housing Authority Suneden Specialist School Helping Hand King's Baptist Grammar School ACH Group Department for Environment and Water State Library of South Australia Schild Estate Latrobe Health Services Glenelg Golf Club Dairysafe Arthritis SA Berri Barmera Council District Council of Loxton Waikerie District Council of Grant Barkuma Inc **Carrington Cottages** 

Principal Principal Chief Executive Officer Chief Executive Officer Chief Executive Officer **Chief Executive Officer Chief Executive Officer Chief Executive Officer** Principal **Chief Executive Officer Chief Executive Officer Chief Executive Chief Executive** Executive Officer Chief Executive Officer **Chief Executive Officer** Chief Executive Officer Chief Executive Officer **Chief Executive Officer Chief Executive Officer** Principal Chief Executive Chief Executive Officer **Chief Executive Officer** Chief Executive Officer Chief Executive Officer **Chief Executive** Chief Executive Officer State Courts Administrator (Chief Executive) Chief Executive Officer **Chief Executive** Chief Executive Officer Director (CEO) Chief Executive Officer **Chief Executive Officer** Chief Executive Officer **Chief Executive Chief Executive Officer Executive Officer Chief Commissioner** Chief Executive Officer **Chief Executive Officer** Chief Executive Officer **Chief Executive Officer Chief Executive Officer** Principal **Chief Executive Officer** Principal General Manager **Chief Executive Officer** Registrar (CEO) Head of College Principal (CEO) **Chief Executive Officer** Principal **Chief Executive Officer Chief Executive Officer** Principal **Chief Executive** Principal **Chief Executive Officer** Principal Chief Executive Officer **Chief Executive** Director **Chief Executive Officer Chief Executive Officer** General Manager **Chief Executive Officer** Chief Executive Officer General Manager

SATAC SIDS and Kids **Basketball SA** CCW Co-operative Ltd Cohen Group Wolf Blass Foundation Inc Tynte Flowers Police Health City of Victor Harbor City of Port Lincoln **Pineview Village** LHI Retirement Services HAMB Systems Limited Saint Ignatius' College Woodcroft College Leaders Institute of South Australia Southern Cross Care Barossa Village Inc St John's Grammar School Guildhouse Department for Education & Child Development Department for Education & Child Development Alwyndor Alexandrina Council Glenelg Golf Club TechInSA St John Ambulance Service RSPCA (SA) Leading Aged Care Services SA Fertility SA Heart Foundation Annesley Junior School Queen Adelaide Club Kain Lawvers Water Research Australia Westminster School **Blackfriars Priory School** South Australian Chamber of Mines and Energy Aged Care Industry Association Regional Development Australia – Limestone Coast Wakefield Regional Council Dairy Authority of South Australia Community Business Bureau University Senior College **Benson Radiology** Council Solutions Aged & Community Services SA Aged Rights Advocacy Society Structural Group Vinehealth Australia Cleanseas Tuna City of Charles Sturt Harvest Christian School St Columba Arts SA Department for Education & Child Development City of Port Adelaide Enfield ECH Inc United Way SA Australian Dental Association, SA Adelaide Showground Farmers Market Department of Environment, Water and Natural Resources Mt Lawley Golf Club Australian Grape & Wine Authority **Clelands Lawyers** Renewal SA Kooyonga Golf Club Ninti One Ltd Nature Play SA ElectraNet SA Motor Trade Association Teachers Registration Board of SA Legacy Inclusive Directions Waltia

Chief Executive Officer **Chief Executive Officer** Chief Executive Officer **Chief Executive Officer Chief Executive Officer** Executive Manager – Wolf Blass Gallery & Museum Chief Executive Officer **Chief Executive Officer** Chief Executive Officer **Chief Executive Officer Executive Officer Chief Executive Officer** Chief Executive Officer (twice) Principal Principal Strategic Leader Chief Executive Officer Chief Executive Officer (twice) Principal **Executive Director** Principal, Adelaide Botanic High Principal, Australian Science & Mathematics School General Manager **Chief Executive Officer** General Manager Chief Executive Officer Chief Executive Officer (twice) **Chief Executive** State Manager CEO Interim CEO Principal General Manager General Manager Chief Executive (multiple) Principal Principal Chief Executive Officer **Chief Executive Officer** Chief Executive Officer Chief Executive Officer **Chief Executive Chief Executive Officer** Principal **Chief Executive Officer Chief Executive Officer Divisional Chief Executive Officer Chief Executive Officer** General Manager **Chief Executive Officer** Managing Director **Chief Executive Officer** Principal Principal **Executive Director** Executive Director, Learning & Performance Improvement Chief Executive **Chief Executive Chief Executive Officer Chief Executive Officer** General Manager **Chief Executive** General Manager **Chief Executive** Practice Manager **Chief Executive** General Manager Managing Director **Chief Executive** Chief Executive Chief Executive Chief Executive/Registrar Chief Executive (2 times) Chief Executive Chief Executive

The Architectural Practice Board of South Australia Courts Administration Authority of SA Council Solutions Pulteney Grammar School City of Tea Tree Gully Adelaide Symphony Orchestra Regional Development Australia – Whyalla and Eyre Peninsula City of Port Lincoln Australian Institute of Company Directors of SA Inc **Electronics Industry Association Ltd** South Australian Museum Royal Society for the Blind SA Catherine House **Community Support Inc** Insurance and Membership Services Data Action Adelaide University Union Grape & Wine Research and Development Corporation AnglicareSA COTA SA Northern Areas Council Taxi Council SA Rural City of Murray Bridge MADEC Credit Union SA Adelaide Festival Securatrak Walford Anglican Girls' School Seven Hill Winery The Barossa Community Co-op State Opera of SA Essential Services Commission of SA Uniting Church in Australia Royal Flying Doctor Service Barossa Enterprises City of Salisbury Schild Estate Wines District Council of Tumby Bay SA Water St Andrew's School Annesley College Ausco Modular District Council of Streaky Bay District Council of Barunga West Barkuma Inc Leveda Inc Adelaide Shores WorkCover SA **District Council of Cleve EMA** Consulting Australian Festival for Young People Trinity College Multiple Sclerosis Society of SA & NT South Australian Cricket Association Eldercare Inc Adelaide Central Market Authority Mullins Wheels Pty Ltd **Creeks Pipeline Company** Aboriginal Foundation of SA Australian Centre for Social Innovation **GP** Partners Port Adelaide Football Club Trees for Life **Civil Contractors Federation SA** Homestart Finance Pedare College City of Holdfast Bay **District Council of Cleve** Northern Adelaide and Medicare Local **District Council of Coober Pedy** Town of Walkerville City of Mitcham Royal Agricultural & Horticultural Society Seniors Information Service Stirling District Hospital

Registrar Chief Executive Chief Executive Principal (3 times over 12 years) Chief Executive Chief Executive (3 times over 12 years) Chief Executive **Chief Executive** State Manager SA/NT **Executive Director** Director/CEO (2 times) **Chief Executive Chief Executive Chief Executive Officer Chief Executive Officer Chief Executive** General Manager (multiple) Chief Executive (4 times over 12 years) **Chief Executive** Chief Executive Chief Executive Officer **Chief Executive Officer** Chief Executive (2 times) Chief Executive Chief Executive Chief Executive General Manager Principal General Manager Chief Executive **Chief Executive** Chief Executive CEO / General Secretary Chief Operating Officer **Chief Executive Officer Chief Executive** General Manager **Chief Executive** Chief Executive Principal (2 times) Principal (3 times) SA General Manager **Chief Executive Officer Chief Executive Officer Chief Executive Officer Chief Executive Officer** Chief Executive (2 times) Chief Executive (2 times) Chief Executive (2 times) General Manager (2 times) General Manager Principal Chief Executive Officer **Chief Executive** Chief Executive Officer **Chief Executive Officer Chief Executive Officer** General Manager Chief Executive **Chief Executive** Chie Executive Officer **Chief Operating Officer Chief Executive Officer Chief Executive Officer** Chief Executive Officer Principal (3 times) **Chief Executive Chief Executive Officer Chief Executive Officer Chief Executive Officer** Chief Executive **Chief Executive Chief Operating Officer** Chief Executive Officer Chief Executive Officer

Adelaide Film Festival Unibooks Adelaide Festival Centre Northern Adelaide Manufacturing Industry Group Naval, Military & Naval Club of SA Hills Christian Community School Bremerton Wines Special Olympics SA Pendelton Estate **Royal District Nursing Service** Real Estate Institute of SA Town of Gawler Johnson Winter & Slattery **Eynesbury College** St John's Grammar School Scouts SA South Australian Tourism Commission **Flinders Partners** Legacy Club of Adelaide City of Unley Adelaide City Council St George College The Adelaide Club Port Adelaide Football Club **Fisher Jeffries** Johnson Winter & Slattery CARA AMA (SA) Inc Minda Inc SCOSA Royal Zoological Society of SA Inc Adelaide Festival Centre Cando4Kids Guide Dogs Association of SA & NT District Council of Mallala **Olympic Industries** National Jet Systems Thoroughbred Racing SA ITEK Pty Ltd General Practice SA Inc SA Health & Community Services Barossa Council Whyalla City Council Carclew Finlaysons Adelaide Central & Eastern Division of General Practice Police Credit Union South Australian Chamber of Mines & Energy **Built Environs** Le Messurier Timber Co Trees for Life Elders Rural Bank Ltd Petratherm Ltd Adelaide Central & Eastern Division of General Practice Wine Grape Growers' Australia Inc Adelaide Fringe District Council of Yorke Peninsula Arts SA Naracoorte Health Service Inc **Thomson Playford** Autism Association of SA Inc Orana Inc Lynch Meyer Lawyers YHA of SA South Australian Tourism Commission Adelaide Cemeteries Authority **Community Access Services** Alice Springs Town Council Tatiara District Council Office of Public Employment Royal Zoological Society of SA Inc Land Management Corporation City of Prospect City of Burnside Eastern Eyre Health & Aged Care Inc

Director / Chief Executive Officer **Chief Executive** Chief Executive General Manager General Manager Principal Chief Executive State Manager General Manager **Chief Executive** Chief Executive (2 times) **Chief Executive** General Manager Principal Principal Chief Commissioner **Chief Executive** Chief Executive Chief Executive Officer (2 times) Chief Executive (2 times) Chief Executive (4 times) Principal General Manager **Chief Executive Officer** General Manager General Manager Chief Executive Officer Chief Executive Officer **Chief Executive Officer** Chief Executive Officer **Chief Executive** Chief Executive Officer **Chief Executive Officer** Chief Executive Officer **Chief Executive Officer** Chief Executive Officer / General Manager Chief Financial Officer **Chief Executive Officer Chief Executive Officer** Chief Executive Officer Chief Executive Officer **Chief Executive** Chief Executive Director / Chief Executive Officer **Chief Executive Officer** Chief Executive Officer **Chief Executive Officer** Chief Executive Officer Chief Executive **Chief Executive Officer Chief Executive Officer** Chief Financial Officer & Company Secretary Managing Director **Chief Executive Officer Executive Director** Fringe Director **Chief Executive Officer** Director, Art Gallery of SA **Chief Executive Officer** Chief Executive **Chief Executive Chief Executive Officer Chief Executive Chief Executive** Chief Executive – World Police & Fire Games Chief Executive Officer **Chief Executive Officer** Chief Executive Officer **Chief Executive Officer** Chief Executive Chief Executive Chief Executive Chief Executive Officer Chief Executive Officer Chief Executive Officer

Royal South Australian Deaf Society Inc **Repatriation General Hospital** Naracoorte Lucindale Council Austraining International Pty Ltd Prince Alfred College Port Adelaide Magpies St Peter's College ARA Jobs Kelly & Co Lawyers Eastwaste District Council of Mt Barker Aged Care & Community Services SA & NT Minter Ellison SA Harness Racing Authority SA Greyhound Racing Authority Adelaide Hills Council District Council of Naracoorte City of Happy Valley & Noarlunga (Onkaparinga)

**Chief Executive Officer Chief Executive Officer** Chief Executive Officer **Chief Executive Officer** Principal Chief Executive Head (Principal) **Chief Executive Chief Executive Chief Executive** Chief Executive Officer **Chief Executive Officer** Chief Executive Officer **Chief Executive** Chief Executive Officer Chief Executive Officer **Chief Executive Officer** Chief Executive Officer